



Eric Fairchild
Senior Principal

As a strategic business and IT leader, Eric drives strategic change initiatives and manages operations. He comes with deep experience in healthcare, insurance, and enterprise program management, including a foundation in “Big 4” management consulting, working for and with Fortune 500 companies. His strengths include leading and motivating teams, understanding and enhancing customers’ experience, and driving successful change across an organization.

After graduating Cornell, Eric spent his first years in the industry with Accenture running large scale change initiatives for the Insurance and Financial Services Industry. Beyond that he was with Cigna running large Program, Project and Portfolio management teams, directly leading significant change initiatives, and running a 400 person Provider Service Operations organization.

With industry experience that includes HealthCare, Life & Retirement Insurance, and P&C Insurance, Eric’s specialties here at NEOS are Project and Program Management and Delivery; Portfolio Management; Program Management Office; Business/IT Intersection; Provider Service Operations (Field and Call); and Provider eBusiness (Web and EDI).